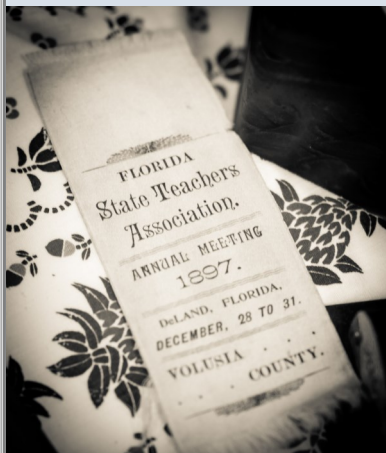




BARBERVILLE PIONEER SETTLEMENT

2019–2020 Annual Report & Meeting

*Welcome to our
44th annual
Barberville
Pioneer
Settlement
Membership
Meeting
Saturday, January
30, 2021
2 O'clock
in the afternoon
at the picnic
pavilion.*



From the Settlement's Collection

Meeting Agenda

January 30, 2021

- Welcome
- Call to Order
- Introduction of Board of Directors and Key Personnel
- New Slate of Officers Presented to Membership for Approval
 - Presentation of Awards
- Reading & Approval of Meeting Minutes from January 25, 2020 (page 2)
 - Financial Report — Gudrun Benson, Associate Director
 - Year in Review — Debra West, Executive Director
- Suggestions & Comments from the Membership Floor
 - Adjournment

2019 -2020 Board of Directors

Dennis Thomas — President
 Jimmy Rogers — Vice President
 Joe Underhill — Treasurer
 Diana Johnson — Secretary
 Joan Carter
 John Case
 Debora Dinkins
 Dell Hoyt
 John Kern
 Frank Paulhamus
 Richard Schuler
 Eric Wendorf

Administration

Debra Ann West, Executive Director
 Gudrun Benson, Associate Director

Key Team Members

Su Edgar
 Matt Ford
 Erick Nielsen

Work Campers

Richard & Rhonda McCutcheon
 Steve & Carrie Davison
 Jim & Ann Marie Fulton
 Jim & Laurie Bowers

2020-2021 Proposed Slate of Executive Board Officers

Jimmy Rogers — President
 Joe Underhill — Vice President
 Debora Dinkins —Treasurer
 Joan Carter — Secretary

**Pioneer Settlement for the Creative Arts
Annual Membership Meeting Minutes
January 25, 2020**

Welcome—The meeting began with a presentation by Mr. Ed L’Heurex about the history of the St John’s River and the surrounding areas. Debra West Executive Director welcomed everyone and introduced President Dennis Thomas.

Call to Order — Dennis Thomas called the meeting to order at 2:50 PM. Dennis thanked the members for their involvement and support and introduced the other Directors present who were Dell Hoyt, Dick Schuler, Diana Johnson, Jim Rogers, John Kern, and Joe Underhill.

Presentation — Debra West presented the Lura Bell Award to Associate Director, Gudrun Benson, for her many years of dedicated service.

The Minutes —The meeting was then turned over to President, Dennis Thomas. The members were given a few moments to read over the 2019 Annual Meeting Minutes.

Financial Report — Gudrun gave the Financial Report which included the Fiscal Year 2018-2019 Profit and Loss, and the First Quarter of 2019-2020 Profit and Loss. She discussed the increase in donations. She credited the increase in admissions to both First and Second Saturday activities and noted that almost 25% of all income comes from Field Trips. She noted that there was a significant increase in income in the first quarter of 2018-2019. On the expense side, Gudrun explained that the most major expenses for the fiscal year of 2018-2019 included paying the loan for the replacement of the HVAC systems and the work that was done to the Turpentine Still. Dell Hoyt made the motion to accept the financial report it was seconded by Jay Ludvigh and carried.

Directors Report — Debra West provided a report on the year in review, stating that the biggest need is for volunteers to provide field trip programs for children. Work campers fill that need from October to April however, the pool of local year-round volunteers to help has dwindled significantly. Debra spoke about the charts included in the annual report and pointed out that the organization’s largest expenses are salaries and wages, with utilities being next. A five-year comparison chart that was handed out depicting the annual gap in revenue that takes place during the third and especially fourth quarters. She announced the start-up of the Fund the Gap campaign where \$16,500.00 would be matched by a group of donors. Debra also shared the “Red Hand-Dipped Candle” story she wrote to help convey the importance of the Settlement’s story and emotionally move people to make contributions. Debra also announced that new Settlement T-shirts were available for purchase.

Comments or Suggestions — President Dennis Thomas opened up the floor for suggestions and comments. There was mention that we should have more handcrafted items for sales at the store, that we have facility rental packages available—which we do, and that we should speak at other organization’s meetings.

Adjournment—Jeff Frick motioned to adjourn the meeting at 3:50 pm Joe Rozycki seconded and every one was invited to enjoy refreshments.

COVID Relief Grants Report

The Barberville Pioneer Settlement is especially grateful for these special opportunities of funding that were provided by our County, State and Federal government as well as the Florida Humanities and the National Endowment for the Humanities.

These programs continue to benefit our organization and have allowed us to bring most of our staff back to work and to remain open during this health pandemic.

These funds have been used exclusively for payroll and utilities.

**EIDL — \$8,000 PPP — \$30,500 ReLaunch Volusia \$3,000
Florida Humanities Cares — \$10,250**



Current Membership January 2021

Lifetime Members

Bertha Lucas
Dale Barnhart
Don & Diana Johnson
Frank & Jean Underhill
Harriet B. Bolin
Howard & Snooky Grisham
Lee & Kay Doughty
Marilyn & Rich Breeze
Mary Rinderle
Natalie Hazard Family
Rachel Jackson
Richard Schuler
Richard & Luellen Hagstrom
Sarah D. Abrahamson
Joe & Katie Waller
Margie LaRoe & Joel Kelley
George Agner
Joyce Benedict
Bettina Maraldo
Frank & Bea Paulhamus
Rick & Pam Rintz

Sustainer

The Dillard Family

Advocate

D. & C. McCall "Window to the Past"

Patrons

Kaye Carolone & Don Babcock
Nick & Kathy Bernardi
John Case
Debbi Dinkins
Heinrich Hole
John & Carol Izzo
John Kern
Michael Nordman Family
Jimmie, Lori & Ernest Rogers
Jim Schrader & Louise Stedman
Dennis Thomas & Family
Eric Wendorf & Maria Andreu
Dell & Helen Hoyt
Joan Carter
Joe & Sandra Underhill

Friends

Dana Allen's Girl Scout Troop
Kay & Randy & Ral Richmond

Lifetime Memberships are granted as an honorarium to supporters who have demonstrated exemplary patronage either through monetary donations, contributions of time and talents or a combination thereof. Candidates for this esteemed honor may be presented to the Board of Directors for approval by any member in good standing or by the administrative team of the Settlement.

Family Memberships

Keith & Penny Abrahamson Family, Erica Aust Family, Lori Beans Family, Beth & Muriel Brennalt, Scott Brown & Family, Rachel & Yishai Cohen, Faith Collins & Family, Corinna Cruz Family, Jessica D'Agostino & Family, Pat & Peter Exman Family, Jennifer Farmer Family, Jessie Fay Family, Matt Ferritto Family, Marie Fields & Family, Mariam Hawman Family, Jared Heeren Family, Lori Henderson Family, Meryl Hether Family, Karen Maya & Family, Melissa Phillips & Family, Mark Robb Family, Richard Schmidt Family, Peter Schreyer Family, Andrea & George Sereikas Family, Valentin & Betsy Sotomayor Family, Steven Swanson Family, Pat & Gerald Vause, Ashley Vieira & Family, Joseph Wagner & Family, Carol Dunn, Mike Wells & Family, Michael Williams Family, Thomas Zankert Family, Deborah Redner Family

General Membership

Stacy & Seth Bell, Janet & Preston Collum, Derek & Cara Gavagni, John & Emily Higgins, Lester & Susan Johnson, John & Cindy Maggio, Echo Harger & Erick Nielsen, Joyce Womble & Fred Orsine, Cera & Eric Troy, Tammy & Bill Vinyard, Rose & Mark Wojcik, Omar & Helen Adams, Anne & Sam Bains, Larry Ferguson & Brenda Summey, Bill & Rita Burger, Chris & Mary Beth Campbell, Joe Rozycki & Connie Campisi, Bernie & Irene Chandler, Patrick & Josephine Chavez, Alfred & Chris Clark, CeeCee Severin & Ken Conners, Kerry A. & Wayne R. Crandall, Bob & JoEllen Dieterle, Ron & Maryann Erickson, Deryl & Linda Faulkenberry, Alan & Mary Freemire, Frances & George Frick, Richard & Glenda Geraci, Joyce & Paul Guilfoil, Maggi & Ron Hall, Susan Taylor & Joe Gall, Dale & Frances Johnson, Nancy & Woody Keck, James & Cheryl Kervin, Timothy & Inez Larsen, Melinda Masters, Russell & Betty Meyers, Tom & Maribeth Mies, Ronald J. & Laura E. Mohr, Michael & Nancy Murphy, Bob & Corinne Narkiewicz, Okey & Patricia O'Loughlin, Larry & Terry Paxton, Claire Giles & Mike Perkinson, Debbie Silas & Tom Petty, Wayne & Diana Purcell, Susan & John Radesky, Judy & Ronald Reed, Angel & Marge Rodriguez, Elma & Mac Rood, Paul and Mary Schudel, Tom & Lillian Shelton, Lucy Tucker & Ed Shoeman, Lynn & Bill Sloan, Dale Smith, Jill Franklin & Carter Smith, Howard & Sandy Thompson, Linda Coffin & George Till, Dolores & Dave Tousseau, Frederick Suits & Trudy Prause, Scott & Martina Wasdin, Joan & Dan Williams, Karla & Jim Ziegner, Ann Anderson, Gudrun Benson, David Caylor, Lisa Anne Conner, Sandi Finkelstein, Diane Jackman, Jody Merritt, Lori Ray, Barbara Robertson, Barbara R. Travis, David Zani, Susan Almassy, Sandra Ashe, Gerald Baron, Sandra Beaulieu, Luella Besch, Virginia Carroll, Lisa Kane DeVitto, Diane Duda, Joseph R. Duncan, Anthony Ehrlich, Nadine Gibson, Jim Gillies, Jane Goddard, Cecil P. Gray, Sande Habali, Jackie Hilmer, David Holmes, "Charlie Cracker" Langrick, Mickey Leffew, Rebecca Miller, Elizabeth Napolitano, Richard Paauwe, Kim Sereikas, Mary Ellen Staley, Ann Martin Williams, Randall Herron, Rachel Whited, Mike & Jennifer DaSilva, Mike Starinchuck & Elanie Harger, Paul & Debbie Flint

Barberville Pioneer Settlement Profit & Loss Fiscal Year 2019-2020

Cash Basis

	Oct '19 - Sep 20
Income	
40000 · Revenue	
08 · Contrib., Grants, Membership Contributions	
401 · Donations	78,813.65
412 · Corporate Support	3,450.00
Total Contributions	82,263.65
Grants	
404 · Grant - Local	31,961.00
405 · Grant - State of Florida	17,570.44
418 · Grant - Federal	2,750.00
Total Grants	52,281.44
408 · Membership	7,635.00
Total 08 · Contrib., Grants, Membership	142,180.09
09 · Program Service Revenue	63,940.37
10 · Investment Income	63.46
11 · Other Revenue	71,365.80
12 · Rental	7,200.00
Total 40000 · Revenue	284,749.72
Total Income	284,749.72
Cost of Goods Sold	
Cost of Revenue	
507 · Jamboree	14,025.25
510 · Store Sales	6,048.85
511 · Special Activities	4,484.35
521 · Spring Frolic	1,148.22
Total Cost of Revenue	25,706.67
Total COGS	25,706.67
Gross Profit	259,043.05
Expense	
Expenses	212,482.57
66900 · Reconciliation Discrepancies	-0.83
Total Expense	212,481.74
Net Income	46,561.31

Barberville Pioneer Settlement Balance Sheet As of September 30, 2020

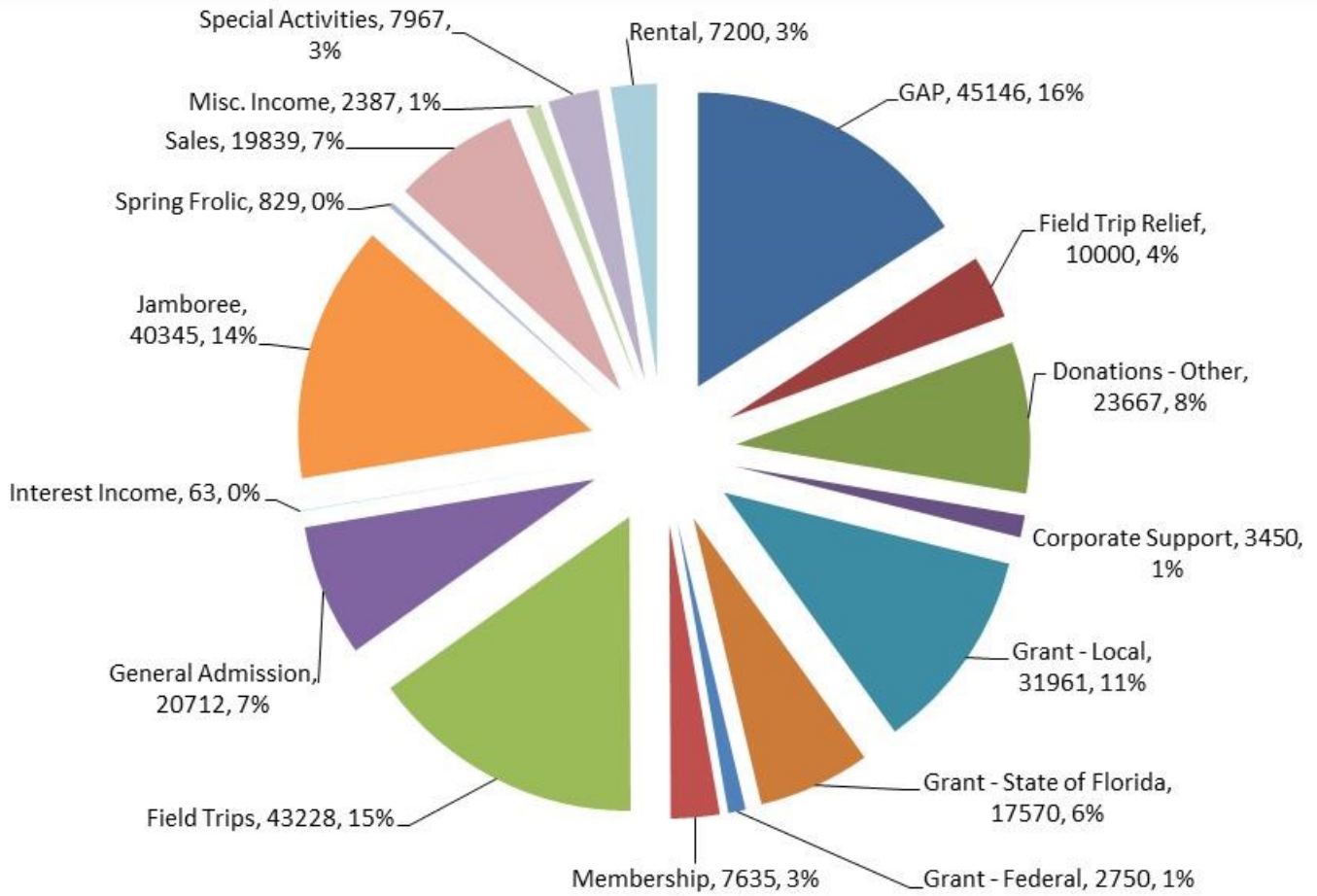
	Sep 30, 20
ASSETS	
Current Assets	
Checking/Savings	113,014.47
Other Current Assets	485.50
Total Current Assets	113,499.97
Fixed Assets	
1600000 · Land	56,276.96
1650000 · Buildings & Improvements	1,020,510.97
1700000 · Furniture & Equipment	105,832.06
1750000 · Accumulated Depreciation	-501,560.44
Total Fixed Assets	681,059.55
TOTAL ASSETS	794,559.52
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	39,375.00
Long Term Liabilities	23,474.54
Total Liabilities	62,849.54
Equity	731,709.98
TOTAL LIABILITIES & EQUITY	794,559.52

Barberville Pioneer Settlement
Profit & Loss Comparison
1st Quarter 2020-2021 vs 1st Quarter 2019-2020

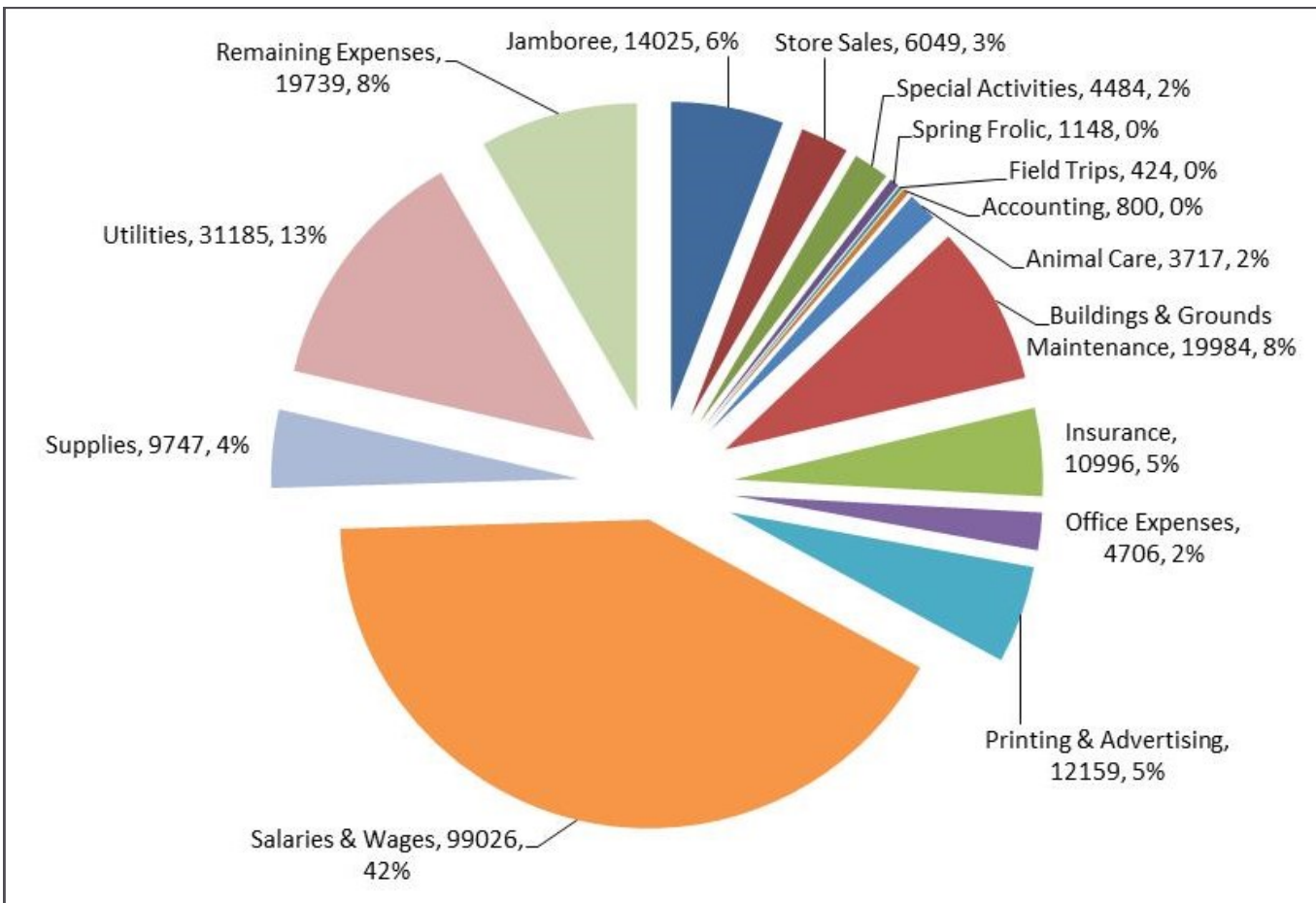
Cash Basis

	Oct - Dec 20	Oct - Dec 19	\$ Change	% Change
Income				
40000 · Revenue				
08 · Contrib., Grants, Membership Contributions				
401 · Donations	18,152.16	25,383.54	-7,231.38	-28.5%
Total Contributions	18,152.16	25,383.54	-7,231.38	-28.5%
Grants				
404 · Grant - Local	6,398.25	7,240.25	-842.00	-11.6%
Total Grants	6,398.25	7,240.25	-842.00	-11.6%
408 · Membership	1,985.00	3,330.00	-1,345.00	-40.4%
Total 08 · Contrib., Grants, Membership	26,535.41	35,953.79	-9,418.38	-26.2%
09 · Program Service Revenue				
402 · Field Trips	3,648.00	27,252.00	-23,604.00	-86.6%
403 · General Admission	9,142.00	5,953.00	3,189.00	53.6%
Total 09 · Program Service Revenue	12,790.00	33,205.00	-20,415.00	-61.5%
10 · Investment Income	25.63	16.19	9.44	58.3%
11 · Other Revenue				
11-08c · Fundraising Events				
407 · Jamboree	2,084.56	39,743.70	-37,659.14	-94.8%
411 · Special Activities	3,892.99	2,936.21	956.78	32.6%
414 · Spring Frolic	0.00	37.56	-37.56	-100.0%
Total 11-08c · Fundraising Events	5,977.55	42,717.47	-36,739.92	-86.0%
11-10c · Sales	1,859.63	8,614.84	-6,755.21	-78.4%
409 · Misc. Income	749.82	588.00	161.82	27.5%
Total 11 · Other Revenue	8,587.00	51,920.31	-43,333.31	-83.5%
12 · Rental	1,800.00	1,800.00	0.00	0.0%
Total 40000 · Revenue	49,738.04	122,895.29	-73,157.25	-59.5%
Total Income	49,738.04	122,895.29	-73,157.25	-59.5%
Cost of Goods Sold				
Cost of Revenue				
507 · Jamboree	0.00	11,634.93	-11,634.93	-100.0%
510 · Store Sales	7,156.70	5,038.67	2,118.03	42.0%
511 · Special Activities	996.31	2,400.61	-1,404.30	-58.5%
Total Cost of Revenue	8,153.01	19,074.21	-10,921.20	-57.3%
Total COGS	8,153.01	19,074.21	-10,921.20	-57.3%
Gross Profit	41,585.03	103,821.08	-62,236.05	-60.0%
Expense				
Expenses				
502 · Field Trips	0.00	266.21	-266.21	-100.0%
621 · Animal Care	1,313.20	1,244.02	69.18	5.6%
622 · Buildings & Grounds Maintenance	3,058.91	10,105.26	-7,046.35	-69.7%
624 · Insurance	2,223.49	1,758.28	465.21	26.5%
625 · Office Expenses	666.79	1,134.02	-467.23	-41.2%
626 · Printing & Advertising	1,218.24	5,066.66	-3,848.42	-76.0%
627 · Salaries & Wages	33,017.60	43,013.02	-9,995.42	-23.2%
628 · Supplies	1,853.42	3,501.13	-1,647.71	-47.1%
630 · Utilities	5,665.67	8,855.50	-3,189.83	-36.0%
631 · Outside Professional Fees	149.25	0.00	149.25	100.0%
632 · Remaining Expenses	5,127.40	7,449.81	-2,322.41	-31.2%
Total Expenses	54,293.97	82,393.91	-28,099.94	-34.1%
66900 · Reconciliation Discrepancies	0.00	-0.02	0.02	100.0%
Total Expense	54,293.97	82,393.89	-28,099.92	-34.1%
Net Income	-12,708.94	21,427.19	-34,136.13	-159.3%

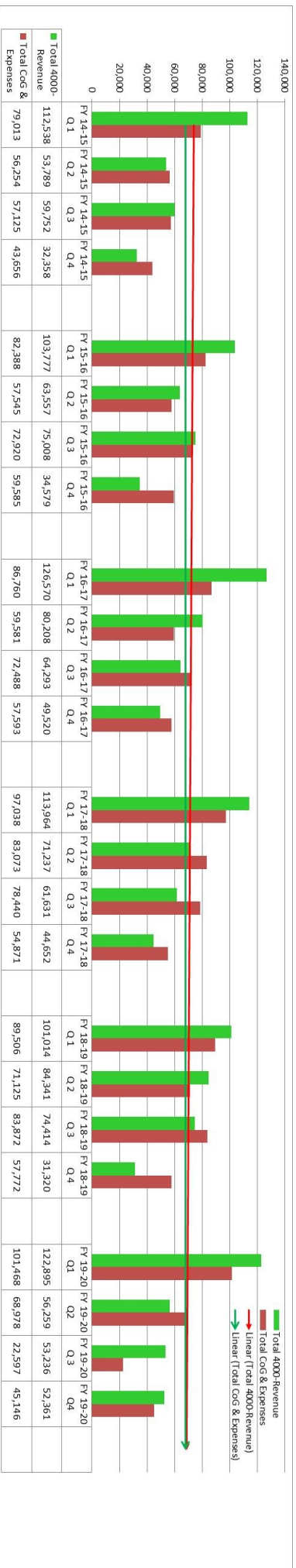
Income Fiscal Year 2019-2020



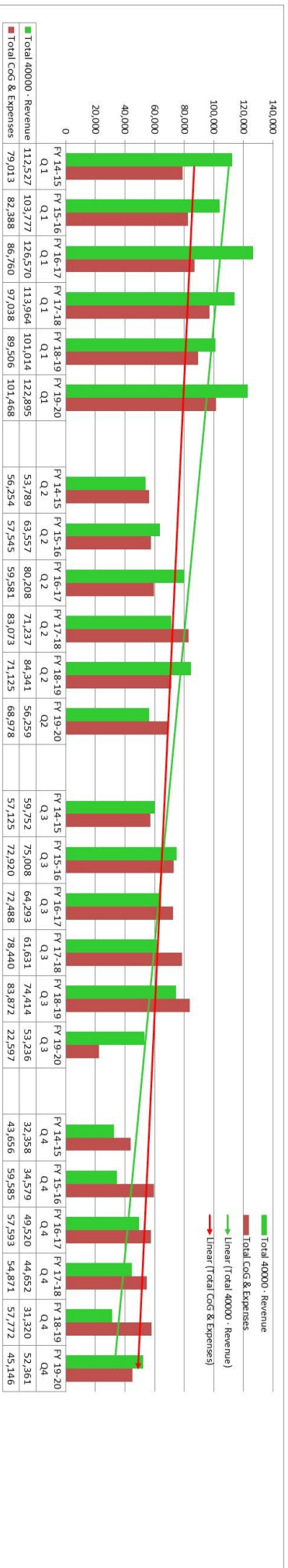
Expenses Fiscal Year 2019-2020



6-year comparison, grouped by fiscal year, each quarter arranged by quarters



6-year comparison, grouped by quarters, each quarter arranged by fiscal year



A Seven Year Snapshot

	2015 Meeting - 2013/2014 year	2016 Meeting - 2014/2015 year	2017 Meeting 2015/2016 year	2018 Meeting 2016/2017 year	2019 Meeting 2017/2018 year	2020 Meeting 2018/2019 year	2021 Meeting 2019/2020 year
Staff & Work Campers							
Work campers	2	2	4	5	9	11	8
Full time staff	3	4	4	5	5	5	4
Part time staff	2	4	5	6	5	5	1
Members & Subscribers							
Membership calendar year		197	216	238	244	229	147
Facebook	3000	5605	6618	7375	7989	9212	10,111
Email subscribers	500	735	1085	1350	1719	2565	3373
Fundraisers							
Bridgehouse Fundraiser	\$ 9,392.00	\$ 15,144.00	\$ 26,661.00				
Crappy Chairs Campaign		\$ 994.00	\$ 1,966.00				
Falling Trees			\$ 1,285.00				
History Matters for Kids			\$ 15,320.00				
Curtain Campaign				\$ 5,050.00			
AC Campaign					\$ 2,525.00		
Still Standing					\$ 3,485.00		
End of Year Giving						\$ 3,885.00	
Fund the Gap							\$ 51,074.10
Field Trip Relief Fund							\$ 22,325.00
Highlights/Important Happenings							
Peacock pen was rebuilt	Rental house renovation	Songs of the Settlement CD project	Astor Bridgehouse Roof Completed	Hurricane Irma Clean up Sept 2017	100th Anniversary Celebration Jan 19, 2019	Launched Fund the Gap Campaign	
Underhill & School Construction mortgages were paid off	New logo	Underhill phase one complete	Hurricane Mathew Clean up Oct 2016	Five new A/C units installed	Turpentine Still Roof Began	New Relay Cabin Opened	
Refined mission & vision statements	New billboard	Painted Cupola on School House	Upgrade of Electric at Underhill	Volusia Museum Exhibits Renovated	Employee Handbook Completed	Closed March 20th COVID	
Tamale added to farm	Barberville Folk Calendar		Native American Village Renovated by Eagle Scouts	100th Anniversary planning	Relay Cabin moved to property	Re-Opened May 21st Playing on the Porches	
Field Trip Help biggest need	3 sheep added		Launched 2nd Saturdays Jan 2017			Established Endowment Fund	
New website launched	Echo Grant Underhill Restoration					Launched Field Trip Relief Fund	
	Listed on Trip Advisor					Admission Prices Increased	
	40th Anniversary Celebration						
	Admission prices increased						

Leaving a Lasting Legacy — The Barberville Pioneer Settlement Endowment Fund was established in August of 2020 by a generous anonymous donor. This fund opens up many new possibilities and gifting strategies for our donors including stocks and bonds, wills and trusts, life insurance, IRA and other retirement accounts, deferred compensation plans and real estate. We are so very grateful for this opportunity to create perpetual income to support the Barberville Pioneer Settlement’s mission into the future. This endowment fund resides within the Community Foundation, a division of the United Way of Volusia-Flagler Counties. David Jones is the Community Development Manager and is available to answer any questions regarding contributions to help us grow this endowment fund and leave a lasting legacy. 386-275-1940 or djones@uwvfc.org